

# Season's Greetings from Waukegan Avionics

December 2007

Dear Waukegan Avionics Customers,

The Fogel family would like to thank you for your trust in the services provided and your patronage over the past few years at Waukegan Avionics. Many friendships were made and enjoyed, and for that we are most grateful.

With the untimely passing of Tom, my husband, our dad, our grandpa, in September, we decided that the best thing for all involved was to find new owners that could fully dedicate themselves to this business and who would continue to provide the excellent service and technical solutions you have grown to expect from us. We are happy to introduce to you, two local businessmen who have become the new owner/operators of Waukegan Avionics. They will be ushering in a new chapter in the company's proud history of over 20 years.

Ray Wiltgen, a successful business owner and student pilot will be responsible for the overall company operations. He will be assisted by Abe Hughes, a successful entrepreneur and businessman, in the areas of strategy, marketing and new business development. Ray is from Deerfield and will bring his years of hands-on engineering, operations and management skills to the company to further its operational excellence and help grow existing business activities. Abe is from Highland Park and will bring years of corporate, entrepreneurial and civic leadership to help the company with new strategic opportunities for expansion that will further grow Waukegan Avionics.

The current team of avionics experts led by Steve Goodwin and aircraft mechanics led by Kirk Swanick will continue to serve as the backbone of the company and will make sure your needs are always met. They'll be here to greet you and will continue to provide a familiar face when you're in next.

The Fogel family welcomes the new owner/managers to Waukegan Avionics and together we thank you for your continued business during this important transition period and new chapter in the history of our company.

Ray and Abe look forward to seeing you in the near future as you fly in or drive by to meet the new team and bring your planes in for a check-up, an annual review or to equip them with the newer high-tech panels that are now becoming the industry standard for safety and reliability.

Our warmest wishes during this Holiday season,

The Fogel Family  
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